

Netwitz Sdn Bhd

<https://www.netwitz.com.my/jobvacancy/senior-account-manager-it-based/>

Senior Account Manager (IT based)

Description

Senior Account Manager who is able to manage corporate accounts and follow up on sales activities.

Responsibilities

- Manage corporate accounts and follow up on sales activities.
- Maintain fruitful relationships with customer and address their needs effectively.
- Research and identify sales opportunities, generating leads, target identification and classification.
- Actively seek out new sales opportunities through cold calling and set up meetings with customers.
- Collaborate with management team on sales goals, planning, and forecasting.
- Sales proposal and presentation.

Qualifications

- Minimum 4 year of sales experience in IT industry
- Experienced in IT field or training will be provided.
- Basic skills in MS Word, Excel and PowerPoint.
- Must be very organized, self-motivated, enthusiastic, efficient and a fast learner.
- Pleasant personalities and be able to work as a team player.
- Good communication and PR skills; able to socialize well among all levels of people.
- Excellent in oral and written English.
- Able to work under minimum supervision and independently.
- Possess your own four-wheeled vehicle.
- Candidate must be Malaysian.

Job Benefits

- Commission pay
- Performance bonus
- Yearly bonus

Hiring organization

Netwitz Sdn Bhd

Employment Type

Full-time

Industry

Information Technology

Job Location

D-26-08 Menara Suezcap 1, 59200, Bangsar South, Kuala Lumpur

Working Hours

5 Days week

Date posted

07/05/2023